

December 1, 2012

Dear Customer,

This letter serves to inform you that Welch Allyn, Inc. will be discontinuing sales of the Propaq CS and Propaq Encore HP Side Panel option effective immediately. We continue to make available the Propaq monitor with standard side panel connectors.

The sole source manufacturer of these side panel components has informed us that they will no longer make them available for inclusion into our monitor.

We will continue to service the Propaq CS and Propaq Encore monitors configured with HP side panels for the next 5 years or until restricted by availability of service parts and/or components.

We look forward to continuing to serve your vital signs monitoring needs. If you have any questions, please do not hesitate to contact your Welch Allyn sales or customer service representative at (800) 289-2500.

Sincerely,



Dan Wilson

Sr. Product Manager Vital Signs Monitoring Business