



To: Cardinal Health Private Label Blood Pressure Cuff Customer

Re: Cardinal Blood Pressure Cuffs transition to Hillrom Blood Pressure Cuffs

We are pleased to announce that effective **December 15, 2020**, Cardinal Health will transition its Welch Allyn co-labelled Blood Pressure Cuff portfolio to Hillrom branding. Hillrom currently manufactures the Cardinal Private Label cuffs for Cardinal Health. Both organizations are working together to make this transition as seamless as possible to support our shared customers.

Hillrom will not be adding the current Cardinal Private Label Blood Pressure Cuff SKUs to the Hillrom FSS or MMESO contracts. Customers will need to cross-reference the Cardinal cuffs to the Hillrom (Welch Allyn branded) cuff SKU. Please utilize the attached cross reference to determine the new blood pressure cuff SKUs to purchase.

Should you have any questions regarding the Cardinal Private Label Cuff transition, please contact your Cardinal Health, Hillrom/Welch Allyn representative, or Hillrom Customer Care at 800.535.6663.

Thank you,

Sean Karla

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